



LAL BHADUR SHASTRI INSTITUTE OF MANAGEMENT, DELHI

(Recognized by All India Council for Technical Education, Ministry of Human Resource Development, Govt. of India)

Plot No. 11/7, Sector - 11 Dwarka, New Delhi - 110 075

GRADE SHEET

Enrolment No. LBSIM/PGDM/FT/GEN/3942/2018

Name of Student PRATIBHA FUGAT

Roll No. 40/2018

Father's Name Mr. KALU RAM

Post Graduate Diploma in Management (General) Full Time : 2018-2020

Trimester- I

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
OPM101	Quantitative Methods for Management	C	3	C
FIN101	Management Accounting - I	C	3	A+
MKT101	Marketing Management - I	C	3	A
GEN102	Managerial Economics	C	3	A
GEN102	Business Communication	C	3	B
HRM102	Interpersonal Effectiveness & Group Dynamics	C	3	A
INF102	IT for Business Decisions	C	3	B
Term Credits / TGPA*			21	8.00
Cumulative Credits / CGPA#			21	8.00

Trimester- II

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
FIN103	Corporate Finance - I	C	3	B
OPM102	Management Science	C	3	B+
MKT103	Marketing Management - II	C	3	B
INF101	Management Information Systems	C	3	B
FIN102	Cost & Management Accounting	C	3	A
GEN103	Govt., Business & Society	C	3	A
HRM103	Managing Work Organizations	C	3	B+
Term Credits / TGPA*			21	7.86
Cumulative Credits / CGPA#			42	7.93

Trimester- III

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
HRM101	Managing People & Performance	C	3	B
FIN104	Corporate Finance - II	C	3	B
OPM103	Operations Management	C	3	A+
MKT104	Marketing Research	C	3	B
GEN106	Business Ethics & Corporate Governance	C	3	A
GEN105	Global Economic Environment	C	3	B+
GEN104	Legal Aspects of Business	C	3	A+
Term Credits / TGPA*			21	8.29
Cumulative Credits / CGPA#			63	8.05

*TGPA = Term Grade Point Average #CGPA = Cumulative Grade Point Average

Prepared By

Date : July 10, 2020

Checked By



Controller of Examinations

Director



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Name of Student PRATIBHA FUGAT
Father's Name Mr. KALU RAM

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(General) Full Time : 2018-2020**

Trimester- IV

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
GEN202	Strategic Management - I	C	3	A
MKT201	Consumer Behavior	E	3	B
MKT202	Integrated Marketing Communication	E	3	B+
MKT215	B2B Marketing	E	3	A+
OPM201	Supply Chain Management	E	3	A
OPM205	Total Quality Management	E	3	A
Term Credits / TGPA*			18	8.67
Cumulative Credits / CGPA#			81	8.19

Trimester- V

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
GEN203	Strategic Management-II	C	3	B+
OPM208	Advanced Data Science	E	3	B+
MKT207	Digital & Social Media Marketing	E	3	B
OPM203	Project Management	E	3	A
MKT208	Strategic Brand Management	E	3	B+
Term Credits / TGPA*			15	8.00
Cumulative Credits / CGPA#			96	8.16

Trimester- VI

CODE	COURSE	CORE (C) / ELECTIVE (E)	CREDIT(S)	GRADE
MKT215	Strategic Marketing	E	3	B+
INF201	E-Commerce	E	3	C+
OPM209	Warehousing & Inventory Management	E	3	A+
Term Credits / TGPA*			18	7.83
Project Study End Term Project			6	B+
Summer Internship / Corporate Interface			3	B
Cumulative Credits / CGPA#			114	8.11

*TGPA = Term Grade Point Average #CGPA = Cumulative Grade Point Average

Ashtab

Prepared By
Date : July 10, 2020

Pratibha

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Pratibha

Controller of Examinations

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Director